

## Message Text

LIMITED OFFICIAL USE

PAGE 01 LIMA 00884 031506Z

43

ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTe-00 INR-07 NSAE-00 RSC-01 FAA-00 PA-01 PRS-01

USIA-06 L-02 /034 W

----- 006663

R 031325Z FEB 75

FM AMEMBASSY LIMA

TO SECSTATE WASHDC 3737

INFO AMEMBASSY BUENOS AIRES

LIMITED OFFICIAL USE LIMA 0884

TO 11652: N/A

TAGS: EAIR, PE

SUBJ: CIVAIR CONSULTATIONS

REF: LIMA 0879

1. PRESS TREATMENT ON CIVAIR ISSUE WAS LIGHT FEBRUARY 1. "LA PRENSA" CARRIED EDITORIAL TITLED "BRANIFF: PREPONDERENCE OVERCOME" WHICH NOTED THAT BRANIFF HAD TRIED IN EVERY WAY POSSIBLE TO MAINTAIN AND INCREASE ITS FREQUENCIES WHILE INSISTING THAT REROPERU FLY ONLY SEVEN TIMES WEEKLY TO MIAMI. "IT IS SURPRISING THAT MANY PERUVIANS BELIEVE THERUMOR SPREAD BY THE REACTION THAT PERU WANTED TO REDUCE BRANIFF'S FLIGHTS IN AN ARBITRARY MANNER.....AND THAT THIS WOULD CONSTITUTE AN ATTEMPT AGAINST A FOREIGN COMPANY THAT WAS SERVING PERU. THERE ARE STILL PERUVIANS WHO DON'T NOTICE THE ABUSES OF CERTAIN FOREIGN COMPANIES AND THEIR EVIDENT INTENSION TO GAIN BENEFITS AT THE COST OF PERU. THE PRESENT CASE WAS TRANSPARENT: BRANIFF WANTED TO CAPTURE THE MAJORITY OF FLIGHTS BETWEEN PERU AND THE U.S. AND PRESSED THAT AEROPERU CONTENT ITSELF WITH ONLY SEVEN WEEKLY FLIGHTS."

2. EDITORIAL CONTINUED THAT PERU'S THESIS WAS DIFFERENT;  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 LIMA 00884 031506Z

IF BRANIFF OPPOSED AERO PERU HAVING MORE THAN SEVEN FLIGHTS,

THEN BRANIFF ITSELF COULD HAVE NO MORE THAN SEVEN. THIS OF COURSE WOULD MEAN A REDUCTION, BUT IT WOULD BE STRICT RECIPROCITY FOR BRANIFF'S EFFORTS TO PREVENT THE EXPANSION OF AEROPERU'S FREQUENCIES. IT WAS UNDER THESE CIRCUMSTANCES THAT BRANIFF BROKE OFF TALKS WITH PERU AND LEFT THE COUNTRY, THREATENING THE SUSPENSION OF ALL SERVICE AS OF FEBRUARY 1. PERU'S RESPONSE WAS FIRM; IF SERVICE WERE INTERRUPTED, NEITHER BRANIFF NOR ANY OTHER U.S. AIRLINE WOULD BE ALLOWED IN PERU. GENERAL GILARDI HIMSELF MADE THIS DECLARATION. TODAY PREPONDERANCE HAS BEEN DEFEATED. BRANIFF HAS ACCEPTED THE CONDITIONS IMPOSED BY PERU AND WILL HAVE 16 FLIGHTS, JUST AS AEROPERU WILL HAVE 16 FLIGHTS. "A JUST AGREEMENT HAS BEEN REACHED. THE SOVEREIGNTY OF OUR COUNTRY HAS BEEN IMPOSED. THE PREPONDERANCE OF A FOREIGN COMPANY HAS BEEN DEFEATED."

3. MEETING WITH AMBASSADOR JANUARY 31, DE MURIAS AND PFLUCKER OF BRANIFF SAID THEY VIEWED SITUATION WITH SOME PESSIMISM. THEY WERE STILL IN TOUCH WITH AEROPERU THROUGH DE BAKEY AND CABIESES, AND MEETING WITH SOTO WAS SET FOR 8:39 MONDAY MORNING OVER BREAKFAST. (DE MURIAS SUBSEQUENTLY TOLD EMBOFF HE WAS UNCERTAIN THIS MEETING WOULD IN FACT TAKE PLACE.) HOWEVER, SOTO'S REMARKS (REFTEL) WERE NOT ENCOURAGING. EVEN IF

MEANT ONLY FOR THE RECORD AND TO PRESENT AGREEMENT WITH BRANIFF AS VICTORY FOR PERU, SOTO HAD GONE SO FAR THAT HE MAY HAVE PAINTED HIMSELF INTO CORNER. SETTLEMENT ENVISIONED (STATE 019996) WOULD HAVE TO BE PLACED IN EFFECT VERY QUIETLY AFTER ALL THE TRUMPETING ABOUT CUTTING FRANIFF BACK TO SIXTEEN FLIGHTS AND STRICT PARITY FOR AEROPEUR. DE MURIAS ADDED THAT, IF AEROPERU/GOP DO NOT MOVE FROM RESTRICTIONS IMPOSED ON BRANIFF, BRANIFF REMAINS FIRM THAT ACTION SHOULD BE TAKEN BY USG AGAINST AEROPERU.

4. COMMENT: IF PERUMIANS ARE BLUFFING, THEY ARE CARRYING THE PLAY OF THIS PARTICULAR POKER HAND TO VERY LAST MINUTE. (AMONG OTHER THINGS, BRANIFF REPORTS COMMENT BY TWO LOW LEVEL AEROPERU/GOP OFFICIALS TO EFFECT THAT IF CAB MOVES AGAINST AEROPERU, GOP WILL BREAK RELATIONS WITH U.S.) WE ARE INCLINED TO THINK AT THIS POINT THAT POLITICS AND REVOLUTIONARY LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 LIMA 00884 031506Z

FERVOR HAVE TRIUMPHED OVER PRAGMATISM AND THAT GOP BELIEVES THAT IT CAN MANAGE DOMESTIC OPINION AND RALLY HEMISPHERE SUPPORT (QUITO 0756) TO DEGREE THAT IT CAN AFFORD CONFRONT U.S. ON THIS ISSUE. "LA PRENSA" EDITORIAL QUOTED ABOVE IS PROBABLY REPRESENTATIVE OF LINE GOP WILL TAKE WHEN CONFRONTATION OCCURS.  
DEAN

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CIVIL AVIATION, PRESS COMMENTS, DISPUTES, NEGOTIATIONS, AIRLINES, AIR ROUTES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 03 FEB 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975LIMA00884  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750039-0125  
**From:** LIMA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750278/aaaacsia.tel  
**Line Count:** 114  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 LIMA 0879  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 03 SEP 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <03 SEP 2003 by CunninFX>; APPROVED <04 SEP 2003 by GolinoFR>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CIVAIR CONSULTATIONS  
**TAGS:** EAIR, PE, US, BRANIFF, AEROPERU  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006